

# SMITH-WESTERN Consulting

Development - Design - Construction



Retail  
Commercial  
Office  
Industrial  
Hospitality  
Multi Family  
Residential  
Facility Management



## Real Estate Development and Construction Consultants

**SMITH-WESTERN Consulting** was formed in 1998 and today has completed over \$150,000,000 in project costs.

Our basic approach combines management skills, technical experience, industry knowledge and effective public affairs outreach skills. With every phase of a project, from site acquisition to preparing detailed budget projections to team management, a constant examination of each phase is demanded.

Our objective, problem-solving approach coupled with experience in the design, construction, and development processes strengthens the relationships of the project team, owner, and lender, while identifying and resolving critical issues.

Since 1998, we have developed this unique approach to construction monitoring. SMITH-WESTERN Consulting is skilled at facilitating and focusing the entire project team on compliance, schedule, and budget. We bring our own building expertise to the table, but we also draw out the best ideas from all parties involved. Our clear, detailed, and objective reports can be disseminated to all parties. This holds parties accountable, initiates action, builds trust, and empowers your team.

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## Services

SMITH-WESTERN Consulting offers a wide range of services which can be tailored to meet our Client's specific objectives

### Development

Review proposed site and make recommendations  
Assist in the selection of the design team  
Review Environmental studies  
Consultant management  
Land Use Planning & Permitting  
Zoning analysis  
Feasibility Study review  
Project Applications  
Hearing presentation  
Permit compliance  
Redevelopment planning  
Develop soft and hard cost project budgets

### Construction and Design

Contract and Project Management  
Contract Negotiations with Contractor  
Design Team coordination  
Monitor project for quality control  
Assist in Bidding & Contract Preparation  
Conduct periodic Project meetings  
Assist in Code compliance issues  
Assist in the coordination of Public Utilities  
Review and monitor construction schedule  
Assist in the preparation of City Improvement Contracts  
Environmental remediation consulting  
Project Close-out

## Client Listing

NIKE, Inc.

Belz Enterprises

Henry Turley Company

Riverside Hotel Partnership, LLC

French Quarter Properties, Inc

Memphis Housing Authority

Peabody Hotel Group

Mid America Baptist Theological Seminary

Gibson Guitar Corporation

Habitat for Humanity-Greater Memphis Area



## Major Projects

NIKE US Footwear Distribution Facility

Hampton Inn & Suites - Beale Street

Uptown Memphis

Peabody Hotel Expansion

Hilton Hotel & Towers - Lafayette, LA.

Technicolor Distribution Facility

Gibson Guitar Factory

Peabody Place Entertainment & Retail Center

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For more information on  
SMITH-WESTERN Consulting,  
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[www.smith-western.com](http://www.smith-western.com)

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